Renfrewshire Local Business Event 2026

Tweedie Hall, Linwood

17 November 2026

Renfrewshire Council

Welcome and Introduction

Jenny Bowles, Corporate Procurement Manager,
Renfrewshire Council

Renfrewshire Council

Agenda

Time	Item	Owner
09:30	Welcome and Introduction	Jenny Bowles, Renfrewshire Council
09:40	Let's Talk Tenders – Renfrewshire Council	Jenny Bowles, Renfrewshire Council
09:55	Let's Talk Tenders – NHS Greater Glasgow and Clyde	Brian Roach, NHS Greater Glasgow and Clyde
10:05	Let's Talk Tenders – City Building Glasgow	David Benstead, City Building
10:15	Round Table Discussion	
10:40	Your Voice Matters	Pauline Moss, Renfrewshire Council
10:45	Learning Estate Programme	Jack Lochans, Renfrewshire Council
11:00	You Decide Tenants Programme	Jennifer Murdoch, Renfrewshire Council
11:10	Round Table Discussion	
11:25	Community Benefits Portal	Michael Moran, Renfrewshire Council
11:35	Procurement Supply Chain Events	Laura Gillan, Renfrewshire Council
11:40	Business Support Services and Offers	Zoe Robertson, Renfrewshire Council
11:55	Conference Close	
12:00-13:00	Networking and Exhibition Stands	

Let’s Talk Tenders – Renfrewshire Council

Jenny Bowles

Corporate Procurement Manager, Renfrewshire Council

Renfrewshire Council

Procurement Profile



Spend of approx. £345m each year with over 4800 businesses



c.300 Live contracts



2025 / 2026 approx. £63m spent with 370 businesses based in Renfrewshire

Social Care, Education & Corporate

Category Manager:
Alexandra Donaldson

Adult Services
Children Services
Education
Finance
Corporate

Contact Details:
Alexandra.Donaldson@renfrewshire.gov.uk

Learning Estate Programme

Category Manager:
Rebecca Park

Learning Estate Programme

Contact Details:
Rebecca.park@renfrewshire.gov.uk

Construction

Category Manager:
Laura Gillan

Construction
Consultancy
Construction Works
Utilities
Events

Contact Details:
Laura.gillan@renfrewshire.gov.uk

Environment & Infrastructure

Category Manager:
Graeme Beattie

Roads
Street Scene
Waste
Grounds
Hard FM
Soft FM
Transport

Contact Details:
Graeme.beattie@renfrewshire.gov.uk

Digital

Category Manager:
Rachel Davison

ICT

Contact Details:
Rachel.davison@renfrewshire.gov.uk

Procurement within Renfrewshire Council

Under £25k	• 3 Quote Process • Completed by service departments
£25k-£50k (good/services) and £25k - £500k (works)	• Quick Quote • Conducted through Public Contracts Scotland (PCS) & Public Contracts Scotland Tender (PCS-T) • Target: 75% local suppliers invited to bid
Goods/services over £50k and works over £500k	• Conducted through PCS-Tender • Advertised on PCS

In all instances, use of existing contracts and framework agreements will be prioritised

Online Tender Platforms

Public Contracts Scotland

www.publiccontractsscotland.gov.uk

- Find contract opportunities
- See future opportunities (PINs)
- Receive alerts
- View contract and award notices
- Quick Quotes *(NB. Some organisations use it for all bidding activity)*

Public Contracts Scotland – Tender

www.publictendersscotland.publiccontractsscotland.gov.uk

- Access tender documents
- Ask clarification questions
- Complete bid responses
- Upload tender submissions
- Submit bids securely

How do you make yourself visible for opportunities



- Register on PCS and ensure your profile is visible (go visit our PCS Surgery Table!)



- Search sub-contracting opportunities by looking for awarded contract notices



- Get in touch with service departments to make them aware of your company



- Contact cpu@renfrewshire.gov.uk and we will forward your email to the relevant service

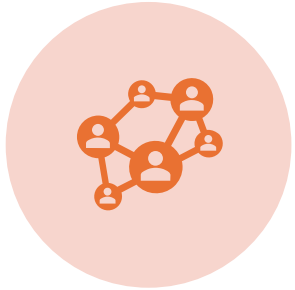


- Find Contract Notices on PCS and submit bids!!!

Early Market Engagement – What is it?



Process of buyers talking to suppliers **before a tender is published** to better understand the market, available solutions, risks, innovations and supplier capabilities.



It is not about giving anyone an advantage. It is about helping the Council **understand the market** and helping suppliers **understand future opportunities**.



Can include supplier events, market research, questionnaires, PINs and one-to-one discussions



Good early market engagement **benefits everyone**. It helps the Council become a better buyer and helps businesses become better prepared bidders.

Early Market Engagement

Why is it important for Buyers?

- Better understanding of the market
- More realistic and proportionate requirements
- Increased competition and supplier participation
- Access to innovation and new solutions
- Better value for money and outcomes

If we don't talk to the market before we buy, we risk asking for the wrong thing.

Why is it Beneficial for Suppliers?

- Early awareness of future opportunities
- Opportunities to influence procurement design
- Ability to highlight barriers and challenges
- More time to plan resources and partnerships
- Better understanding of Council priorities and requirements

If you don't engage early, you lose the opportunity to influence how the procurement is designed

Current Renfrewshire Open Tender Opportunities on Public Contracts Scotland

- Prior Information Notices i.e. future opportunities
  - Lochwinnoch Heritage 2
  - Pump station Maintenance Services (Questionnaire)
  - Bike Hire Scheme (Questionnaire)
  - Insurance Framework (online event – 23/11/26)
  - 360 Virtual Tours – Void Properties (Questionnaire)
  - H&S Safety System (Questionnaire)
- Contract Notices i.e. Live Tender Notices
  - MTC Drainage Maintenances Works (Closing Date – 01/12/26)
  - Waste Permit Printing and Distribution (Closing Date – 07/12/26)
  - Housing Sensors (Closing Date – 26/11/26)

Renfrewshire Council – Upcoming Opportunities >£25k

CONTRACT TITLE	ANTICIPATED START DATE	ANTICIPATED VALUE
New Landscaping scheme, Cedar Avenue, Johnstone - Main Contractor	Jan-27	TBC
Garthland Lane, QS	Jan-27	TBC
Main Street Houston - Street Lighting replacement	Jan-27	£135,000
Lochwinnoch Heritage 2	Jan-27	£33,000
Asbestos surveys and Analytical Testing	Jan-27	£170,000
Quantity Surveyor - Springbank/Mossvale	Feb-27	£75,000
Wallace Monument Conservation	Feb-27	£64,000
Employee Assistance Programme	Feb-27	£400,000
Cash Collection Services	Feb-27	£150,000
Housing 360º virtual tours	Feb-27	£150,000
Installation and Maintenance of Solar Panels	Mar-27	£160,000
Castle Semple Landscaping - Build Contract	Mar-27	£135,000
St Catherine Primary School - Class alterations	Mar-27	£70,000
Glen Park Lodge External Works	Mar-27	£36,000
Housing Sensors	Mar-27	£6,000,000
Drainage Maintenance Works for Council Properties	Mar-27	£3,000,000
Make it Your Own: 1-2-1 Support (Creative Tenancies)	Apr-27	TBC
Provision of a Housing Support Service	Apr-27	TBC
Water Management Domestic Legionalla Risk Assessment Works	Apr-27	£1,800,000
Pest Control	Apr-27	TBC
New Landscaping scheme, Auchentorlie Quadrant, Paisley & Howard Street, Paisley	Apr-27	£2,000,000
360 Virtual Tours	Apr-27	TBC
Replacement of Traffic Signal Equipment at Hillington Roundabouts	Apr-27	£1,000,000

Renfrewshire Council – Upcoming Opportunities >£25k

CONTRACT TITLE	ANTICIPATED START DATE	ANTICIPATED VALUE
Pump Station Maintenance Services	Apr-27	£300,000
Road and kerb and footway herbicide application (Renewal)	Apr-27	£120,000
Health and Safety recording system	Apr-27	£40,000 per annum
Housing Support Case Management Software	Apr-27	£40,000
Care at Home Scheduling and Monitoring	Apr-27	£1,500,000
Idox Software and Associates Maintenance	Apr-27	£500,000
NEC document Management (info@work) 27/28	Apr-27	£85,000
Social Care Case Management System	Apr-27	£700,000
Mary Russell Extension	Apr-27	TBC
Oracle Hardware and Software Support (Solaris)	Apr-27	£65,000
High Level Gutter Cleaning to 3 Storey Blocks and Above	May-27	£800,000
Framework for Road Lining, Street Lighting and Drainage Improvements	May-27	£3,500,000
Watercourse Maintenance	May-27	£1,000,000
Renfrewshire Council eBike Hire Pilot Scheme	May-27	£250,000
Spray Injection Patching	May-27	£90,000
Framework Agreement for Road Lining, Street Lighting and Drainage Improvements	May-27	£6,000,000
Hybrid Mail	May-27	£300,000 per annum
Media Buying 27/28	May-27	TBC
Supply and Delivery of Switches and Licences	May-27	£170,000
The Provision of Datacentre Services	May-27	£8,000,000
23075 23075-MSF Fall Arrest System	Jun-27	£60,000
Processing and Recycling of Tarmac	Jun-27	£172,000
Processing and Recycling of Plastic, Cans and Glass	Jun-27	£172,000
Paypoint cashout service	Jun-27	tbc
St Annes P.S. - Installation of New Muga	Jul-27	£250,000

Renfrewshire Council – Upcoming Opportunities >£25k

CONTRACT TITLE	ANTICIPATED START DATE	ANTICIPATED VALUE
Barsail P.S. - Installation of New Muga and re-surfacing of existing.	Jul-27	£150,000
Asbestos surveys and Analytical Testing	Jul-27	tbc
Renfrew Town Hall - Refurbishment	Jul-27	£424,000
Occupational health service framework	Jul-27	TBC
Minor Works Framework	Jul-27	TBC
Learning Estate - Consultancy Framework	Jul-27	TBC
ICT Health Checks	Aug-27	£500,000
Managed Security Operations Centre Services (SOC) and Cyber Incident Response Team	Aug-27	£500,000
M365 Backup Solution	Aug-27	£280,000
Inspect, Maintain and Repair of Fixed and Portable Gym Equipment	Aug-27	£40,000 per annum
Garthland Lane, Design Team	Sep-27	£500,000
Johnstone Bandstand - Main Contractor	Sep-27	£200,000
Sheltered Housing Replacement Call Systems	Sep-27	£500,000
Maintenance of Business Objects	Sep-27	£60,000
Johnstone Bandstand - Main Contractor	Oct-27	£200,000
Customer Portal /Customer Relationship Management System	Oct-27	£120,000 per annum
Insurance Framework for Council, RVJB and RL	Oct-27	£15,000,000
Insurance Framework	Oct-27	£25,000,000
Phishing Prevention Software	Oct-27	£667,284
Procurement Cards	Oct-27	Rebate Structure
PPM, Servicing and Reactive (Un-Planned) Maintenance to Sheltered Housing Buildings Heating Systems	Nov-27	£140,000
Linwood Recyling Centre	Nov-27	£6,000,000
Traffic Signals Planned and Unplanned Inspection and Maintenance	Nov-27	£3,000,000
Learning Estate - Major Works Framework	Nov-27	TBC
Garthland Lane, Clerk of Works	Dec-27	£70,000
Steeple Buildings Phase 2 Repairs - Contractor	Dec-27	£325,000

Useful Links

- Renfrewshire Council website – Suppliers, contracts, tenders, and invoices | Renfrewshire Council
- Supplier Journey - www.supplierjourney.scot
- Supplier Development Programme - www.sdpscotland.co.uk
- Public Contracts Scotland - www.publiccontractsscotland.gov.uk
- Public Contracts Scotland – Tenders - www.publictendersscotland.publiccontractsscotland.gov.uk

Thank you!

NHS Greater Glasgow & Clyde

Procurement Department Update and Ongoing/Future Opportunities

Brian Roach, Deputy Head of Procurement 17/11/26

NHS Greater Glasgow & Clyde

- The largest of 14 Territorial Health Boards in Scotland
- Serves a population of 1.3million covering the following local authority areas:
  - East Dunbartonshire
  - East Renfrewshire
  - Glasgow City
  - Inverclyde
  - Renfrewshire
  - West Dunbartonshire
- Employs around 43,500 staff
- Has 35 hospitals of different types
- Trade spend: £893m

Procurement Team

Director of Procurement: **Colette Whigham**

Deputy Head of Procurement: **Brian Roach**

Commercial	Commercial Team Manager (Medical) – **Chris Gannon** Commercial Team Manager (Non-Medical) – **James Warnock** Commercial Team Manager (Energy) – **Gareth Miller** Commercial Team Manager (Digital Services) – **Bekka McManus**
Purchase to Pay	Purchasing & Systems Manager – **Brian Keogh**
Stores & Logistics	Stores & Logistics Manager – **John McIlveney**

Devolved Procurement areas:
Property & Capital Planning, Pharmacy
New areas captured by procurement department (April 26):
IT/Digital Services & Operational Estates

Trade Spend Breakdown by Segment Apr 2025-Mar 2026

Category (NHSGGC Categorisation)	2025-2026
Pharmaceuticals	£330,606,203.00
Medical Devices & Clinical Consumables	£80,243,610.82
PFI / Hubco Hospitals & Health Centres	£65,303,099.67
Utilities & Energy	£53,426,075.87
Medical Equipment	£53,097,750.45
National Distribution Service	£50,669,207.70
Health & Social Care	£44,032,702.94
Estates	£42,139,747.41
Laboratory Equipment & Services	£37,463,404.51
Facilities	£35,365,515.74
Information Communication Technology	£23,743,362.50
Higher Education Institutions	£16,828,492.25
Supplementary Staffing	£14,137,267.46
External Medical Services	£12,382,574.90
Professional Bodies & Services	£9,299,854.41
Vehicles	£5,367,565.33
Other Goods & Services	£5,074,479.72
Taxis / Patient Transport	£3,714,174.50
Not Categorised - Spend Under £20k	£2,576,417.39
Travel & Accommodation	£1,683,642.00
Translation & Interpretation Services	£1,551,275.74
External Print / Promotional	£1,202,298.81
Stationery & Office Products	£840,007.36
Staff Uniform & Clothing	£668,123.36
Communications, Marketing & Media	£545,330.73
Public Sector	£495,805.96
Third Sector/Charity	£365,458.08
Training	£321,504.11
Public Sector Health Care	£160,660.59
Grand Total	**£893,305,613.31**

- 38 Regulated Procurements awarded
- 221 Quick Quotes awarded (<£50k Goods/Services, <£2m works)
- £7m savings (recurring/non recurring)
- 500k approx. invoices processed (vol)

Local Spend

Local Authority Area	2020-21	2021-22	2022-23	2023-24	2025-26
Glasgow City	£51,887,683	£60,433,134	£74,510,138	£72,746,884	£81,741,167
Renfrewshire	£13,866,597	£16,147,406	£15,492,526	£17,608,590	£15,157,675
West Dunbartonshire	£4,164,261	£6,676,973	£4,522,272	£5,134,486	£4,478,962
East Dunbartonshire	£2,017,769	£3,376,313	£3,549,662	£2,735,915	£3,941,764
Inverclyde	£3,722,915	£3,357,018	£3,549,662	£3,575,317	£3,515,219
East Renfrewshire	£1,288,660	£2,191,890	£3,295,249	£5,066,839	£1,657,155
Grand Total (Ex VAT)	**£76,947,884**	**£92,182,734**	**£104,919,508**	**£106,868,030**	**£110,491,942**
% GG&C LA Spend	**12.50%**	**12.60%**	**13.50%**	**12.60%**	**13.67%**

The NHS Greater Glasgow & Clyde target for spend with local suppliers is 15% of overall trade spend (as published in our Procurement Strategy Annual Report)

Community Benefits

- Needs are posted on our own individual NHS Gateway (CBG)
- Managed in GGC through Procurement Leads/Public Health Colleagues
- 31 needs fulfilled in 26/27 to date
- Ongoing review of other public bodies Community Benefit Hubs
- Looking to introduce a points system for Community Benefits to align with councils etc

Operational Estates within GGC

- Procurement Department commenced management of this area in April 2026
- Full review of scope and profile has been undertaken
- Strong focus on
  - Efficiencies- PO placements, invoicing
  - A more strategic approach to buying/advertising opportunities
  - Spend wastage
- Extensive stakeholder review ongoing
- Anticipate 12-24 months until implemented fully

Some Future Opportunities

Contract Title	Workplan Financial Year	Approx Lifetime Contract Value
GGC0665 Community Engagement & Activities Co-ordinator	2025-26	£125,000
GGC0939 Mental Health Employability Service	2025-26	£125,000
Software Development & Support Services	2025-26	£100,000
Audiology Patient Management Systems	2025-26	£100,000
Oral Health Distribution	2025-26	£90,000
QEUH - Upgrade Lighting Controls and Associated Systems BEMS	2025-26	£75,000
Children's Advocacy	2025-26	£50,000
GGC Endowment Investment Manager	2025-26	£0
Chlorine Dioxide (DOMESTIC WATER) Dosing Plant Maintenance	2026-27	£TBC
Washroom Services - East Renfrewshire & Clyde	2026-27	£TBC
Fire Alarm Maintenance and Fire Alarm Testing	2026-27	£TBC
Security Services to the Community	2026-27	£TBC
Community Link Workers	2026-27	£30,000,000
NHSGGC0738 - Interpreting, Communication Support and Transcription Services	2026-27	£15,000,000
NHS GG&C - GGC0649 Ground Maintenance and Winter Support	2026-27	£7,000,000
GGC0742 Hotel Accommodation - Beatson patients	2026-27	£6,000,000
GGC0867 Royal Alexandra Hospital Biomass Wood Chips	2026-27	£5,000,000
NHSGGC - Advocacy Services	2026-27	£4,750,000
NHSGGC Community Weight Management Services	2026-27	£2,500,000
GGC0859 Family Wellbeing Support Worker Programme	2026-27	£1,700,000
NHSGGC - Alternative Distress Response	2026-27	£1,600,000
iLab Support & Maintenance	2026-27	£1,600,000
GGC0663 Provision of Post Diagnostic Support for Dementia	2026-27	£1,600,000
Low Voltage Emergency Generator Maintenance	2026-27	£1,250,000
Service User and Carer Engagement Services	2026-27	£1,000,000
NHSGGC0735 - Epilepsy Services	2026-27	£1,000,000
BEMS SERVICE SUPPORT	2026-27	£800,000
NHSGGC - Forensic Advocacy	2026-27	£800,000
GGC0936 Community Link Workers (Renfrewshire)	2026-27	£750,000
NHSGGC0738 - Distress Brief Intervenion (Inverclyde)	2026-27	£750,000
Forensic Adult Education	2026-27	£700,000

Thank you

NHS
Greater Glasgow and Clyde



Web: www.nhsggc.scot/about-us/procurement/

Email: ggc.supplierenquiries@ggc.scot.nhs.uk

CITY BUILDING Glasgow LLP
CITY BUILDING Contracts LLP

Renfrewshire Meet the Buyer
November 2026



BUILDING A SUSTAINABLE FUTURE

Joint Venture

City Building (Glasgow) LLP (CBG) and City Building (Contracts) LLP (CBC) are a 50:50 joint venture between Glasgow City Council (GCC) and Wheatley Housing Group Limited (WHG) was established in 2017

In 2025, amendments to this agreement were confirmed to embed this partnership with CBG joining WHG's VAT Group

This will allow for further investment in the delivery of services to our residents, customers and partners

Our Customers

City Building delivers repairs, maintenance, manufacturing, construction, and refurbishment services for Glasgow City Council, Wheatley Housing Group, and other public, private, and third sector clients

Services include gas safety, fire and smoke detector testing, fire doors, asbestos and legionella checks, PAT Testing, emergency and planned repairs, major refurbishments, new builds, specialist services, manufacturing, training, and carbon reduction retrofits.

With 1,800 staff, City Building is one of Scotland’s largest apprentice employers, hosting around 200 apprentices.

Our Manufacturing Division, RSBi, is Europe’s largest supported business and a leading UK social enterprise

What We Do

City Building's unique social ethos of building a sustainable future underpins our drive to deliver excellence across our diverse range of services

Our mission is to contribute excellence in construction, repairs, maintenance, manufacturing and training to customers, our employees, partners, suppliers and the local communities in which we work.

We offer a diverse range of high-quality construction and manufacturing operations including:

- **Repairs and Maintenance**
- **Design and Build construction projects**
- **New House projects**
- **Major Investment and Refurbishment**
- **Manufacturing - RSBi**
- **Training**

What Do We Buy

We procure a large number of goods and services including:

- White Goods and Small Appliances
- Vehicles and Plant Equipment Hire
- Gas Installation and Maintenance Materials
- Timber
- Plumbing Materials
- Ironmongery
- Subcontractor Services

Upcoming Opportunities

The following contracts may be up for renewal in the near future:

Apr 2027	Apr 2027	Sep 2027	Jan 2028	Jan 2028	July 2028
Plant Equipment Hire	Waste Management Services	White Goods and Small Appliances	Electrical Sundries	First Aid Supplies	Sub-Contractor Framework

Plus various other miscellaneous tenders and mini-competitions for goods and services

(dates shown are contract expiry dates)

Any Questions



Round Table Networking and Discussions

Renfrewshire Council

Table Discussion 1 – Early Market Engagement

- What information or engagement from Public Bodies before a tender is published would help you feel better prepared, more informed and more likely to bid on opportunities?

www.menti.com

Enter the code **797 22302**

Or

Scan the QR Code Below

Your Voice Matters – help shape Renfrewshire's future

Pauline Moss, Strategy Planning and Insight Manager

Renfrewshire Council

What is Your Voice Matters?

We're committed to getting things right for our communities and caring for those who need our support most.

Your Voice Matters is an engagement programme to gather views from people across Renfrewshire on what's important to them and what they think the priorities should be for the Council, Renfrewshire Health and Social Care Partnership and community planning partners for the next 5-10 years.

The focus of Your Voice Matters is **conversation not consultation.**

Your Voice Matters aims to ensure everyone can play an active role in decisions about the future of Renfrewshire and can shape future decisions on services and investment.

Our operating environment



Major financial pressures - protecting local public services



Population change and increased service demand



Public Services Reform



Community cohesion and a fragmented information environment



Community resilience

What choices does the Council and HSCP face?

Because money is limited, we must make difficult choices:

- Deciding what is most important
- Finding new ways to deliver services
- Spending money where it makes the biggest difference
- Working closely with communities and partners to help make these choices

We must also pay for services we are legally required to provide.

Three simple questions

1. What would make the biggest difference to your quality-of-life day to day?
2. What will a great community look and feel like in ten years time?
3. How can we (communities, partners and council) work together better?



Thank you!

Your Voice Matters

Renfrewshire Council

Learning Estate Programme

Jack Lochans, Strategic Learning Estate Manager

We are **fair**, We are **helpful**, We are great **collaborators**, We value **learning**

Renfrewshire Council

Learning Estate Development Process

- Aug 2024 – Renfrewshire LE Strategy approved
- Oct 2024 – 10-yr full-estate roll projections published
- Feb 2025 – initial £170m made available
- Mar 2025 – scoring process published, 14 priority schools agreed
- May 2025 – business case process and outline timeline approved
- Aug 2025 – Johnstone and Trinity cases for change published
- March 2026 – Outline Business Cases published - Johnstone High, Johnstone Primaries and Trinity High
- 2027 – Full Business Cases published - Johnstone High, Johnstone Primaries and Trinity High

Business Case Process

Strategic Case for Change

Key data on each school including:
- Condition
- Suitability
- Pupil data
- Operating costs
- Local data
- Rational for intervention
- Route forward for each project

Initial Engagement

Outline Business Case

Identifies and assesses the long list of possible options for each school. (Desktop exercise)

Recommends a shortlist of options for further examination

Stakeholder Engagement

Full Business Case

Further assessment of the shortlisted options

Options shaped by stakeholder input.

Recommends a final option

Statutory Consultation

Final Delivery Business Case

Further exploration of final option. Some technical detail and design detail

Statutory consultation complete and findings incorporated

Trinity High School

Age	Suitability	Condition	Capacity	Roll
61	C	B	1032	1026

Strategic Case for Change:

- Operating *beyond* optimal capacity
- Condition and suitability need to be improved – over £10m investment required to maintain at current level
- Opportunity to maximise operational efficiency

Route Forward agreed at ESCPB October 2025:

Address the capacity, school condition and suitability issues facing Trinity High School by building a new school on a suitable site elsewhere in the catchment area.

Current site not suitable due to size constraint based on minimum size requirement

Johnstone High

Age	Suitability	Condition	Capacity	Roll
64	B	C	1380	908

Strategic Case for Change:

- Operating *below* optimal capacity
- Condition and suitability need to be improved – over £13m investment required to maintain at current level.
- Opportunity to maximise operational efficiency

Routes Forward agreed at ESCPB October 2025:

Address the capacity, school condition and suitability issues facing Johnstone High School by:

- ***Rebuilding within the current site, or***
- ***Rebuilding at an alternative site, or***
- ***Retrofitting the current school.***

Johnstone Primaries

Strategic Case for Change:

- 3 schools within the Johnstone area are on the priority list of schools for investment: Auchenlodment, Thorn and St Margarets
- Analysis shows the town has an overprovision of primary school places compared to current and future roll projections, with a variety of high quality schools and those of a poor quality.

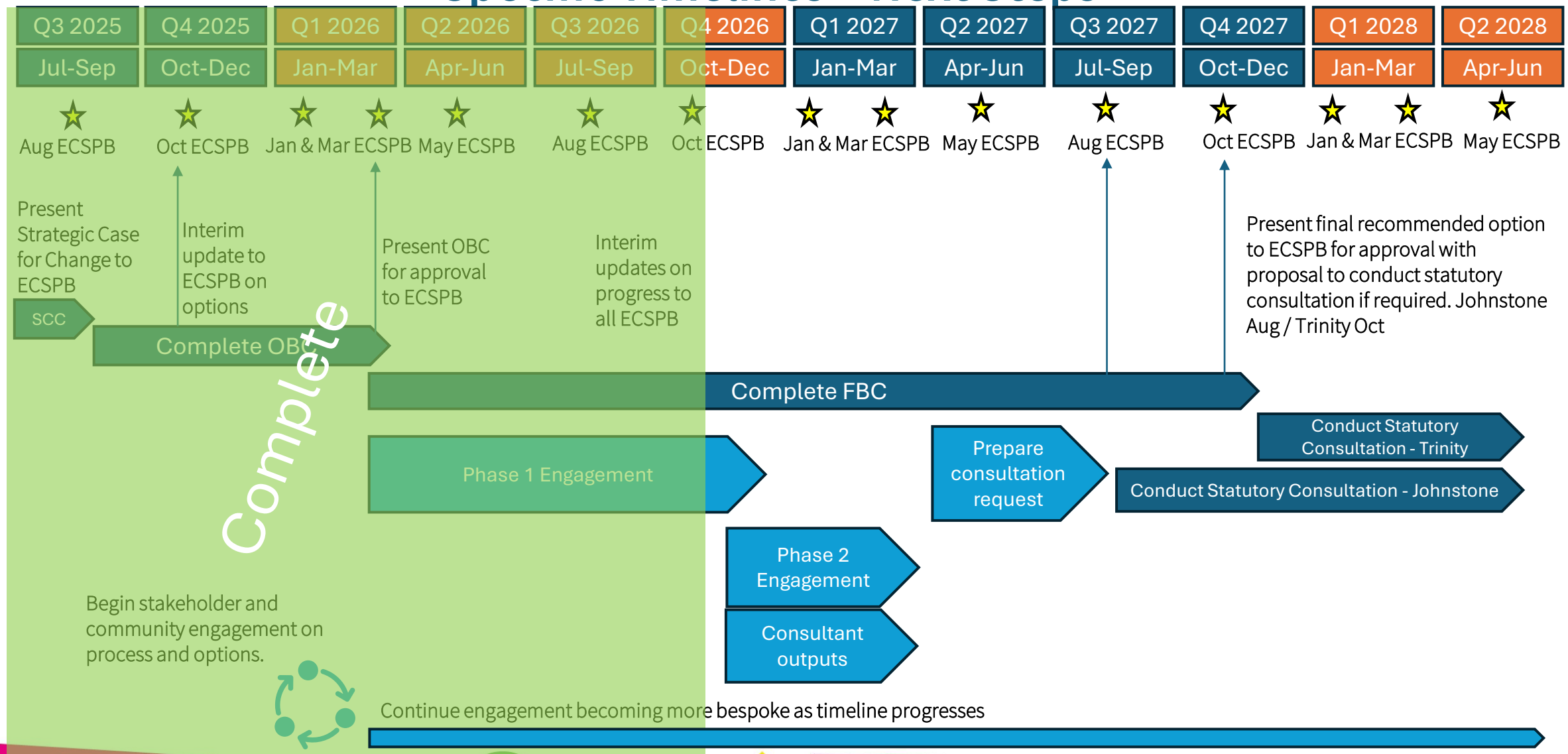
Route forward agreed at the ESCPB Oct 2025

Masterplan redesign of the primary school estate in Johnstone, reducing the number of schools in the estate; merge catchments to better use existing quality facilities and consider provision of a new combined school

Project Opportunities

- A new Trinity High School – 1,400 capacity secondary school + community space
- A new Johnstone High School – 1,000 capacity secondary school + community space
- A new Johnstone Primary School & Masterplan Reconfiguration + community space & early learning
- Construction expected to commence circa 2029-30 onwards.

Specific Timelines – Next Steps



Opportunities

- Major construction projects – Tier 1 contractors.
- All functions of construction required – local business alignment where possible.
- Community Benefits – local opportunities, employment, and contracts.



You Decide – Tenant Fund 25-28

Participatory Budgeting

Procurement Briefing Session – Tweedie Hall, Linwood

Jennifer Murdoch, Housing Regeneration Manager

Lisa Fulton, Development Officer

Renfrewshire Council

YouDecide Tenants - Contents

- What Is Participatory Budgeting (PB)?
- Video Presentation – YouDecide Tenant Overview
- How much money is available for this initiative?
- Year one overview 2025-2026
    - Before and After Examples – Year one Projects
- Year two to date 2026-2027
- Year three (still to come) 2027 -2028
- What kind of projects might meet the criteria?
- How can contractors get involved?
- Questions?

What is Participatory Budgeting (PB)?

As part of Community Choices and our role in the Community Empowerment Act (Scotland) 2015, Council's are required to allocate a portion of their budgets for local communities to decide how it should be spent .

PB empowers local people to play a key role in deciding how public money is spent on projects and services within their communities.

Grant Making PB is funding for community and voluntary groups to deliver projects.

Mainstream PB is working with communities to shape what and how mainstream services are delivered within their communities.

The amounts of monies involved can range from hundreds to millions of pounds.

Video Presentation – YouDecide Tenant Overview

- Suggest improvements to your area - YouDecide Tenants

How much money is available for this initiative?

The full budget is £600,000 to be administered over 3 years.

Each Local Area Housing Office will receive 25% of the funding available each year for projects within their communities*.

Projected Breakdown of Funds:

- **Year 1 £150,000 = £37,500 per Local Area Housing Office**
- **Year 2 £250,000 = £62,500 per Local Area Housing Office**
- **Year 3 £200,000 = £50,000 per Local Area Housing Office**

*Any funding not applied for or used in an area may be considered for redistribution in Year 3.

Year one overview 2025-2026

Tenants and Residents invited to engagement events to create project submissions

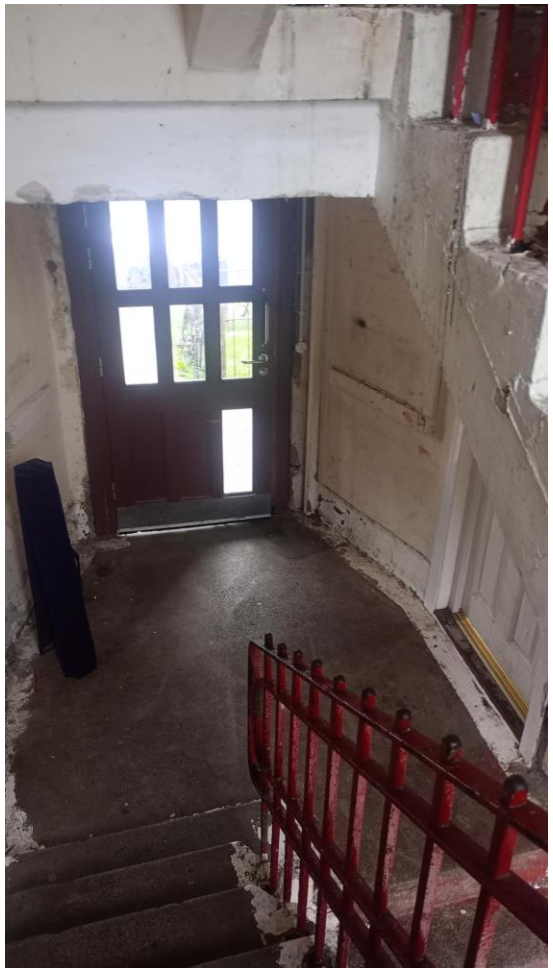
72 Project ideas were submitted in year one

30 projects met the assessment criteria for the fund and progressed to the tenant vote

16 projects were successfully voted for by Council tenants for delivery

Regular project updates are provided on the Community Choices website.

Before and After Examples – Year one Projects





Close clean and paint – Renfrew





Back court bin storage/pathway improvements - Johnstone

Before and After Examples – Year one Projects





Waste Management improvements – Multi Storey Blocks – Paisley





Tenement waste management improvements - Paisley

Year two to date - 2026-2027

- Further tenant and resident events took place in August 2026 to assist the creation of new project submissions
- 121 Project ideas have been submitted this year
- Assessment of these submissions is currently underway with initial review anticipating in excess of 70 projects proceeding to the tenant vote!!!!!!!!
- The tenant vote for year two is anticipated to take place between December 2026 and January 2027
- Contractors will be approached for quotes for works from March 2027 for project delivery throughout the remainder of this year.

Year three (still to come) - 2027-2028

- Further tenant and resident events will be organised to further promote this initiative in its third and final year
- Along with the £50,000 allocated to the four Local Housing Areas, any additional monies unspent from years one and two will be distributed for further spend in this year
- Dates for project submission and voting will be reported to the Communities and Housing Policy Board in May 2027 for year three of this fund
- With a 59% increase in project ideas from year one to year two, we anticipate year three to have the potential for around 195 projects being requested for delivery in 2028
- It is likely that contractors will be approached for quotes for year three works from March 2028. This will see projects being delivered throughout the final year of this fund.

What kind of projects might meet the criteria?

- Landscaping / Planters
- Benches
- Parking area improvements
- Close cleaning and painting
- New fences / gates
- Reinstatement / removal of walls

How can contractors get involved?

- Come and speak to the YouDecide Team at the event today
  - Complete a contractors opt-in form in person or
  - Collect a form to complete and return or
  - Request a form by email youdecide@renfrewshire.gov.uk (always check your junk folder just in case!)

- When invited to quote, please reply in advance of the deadline with your best price ☺

- We look forward to speaking with you and working with many of you in the future

Thank you for listening

Any Questions?

Round Table Networking and Discussions

Renfrewshire Council

Table Discussion 3 – Friendly Bidding

- What does a supplier friendly bidding process look like from your perspective?

www.menti.com
Enter the code **797 22302**

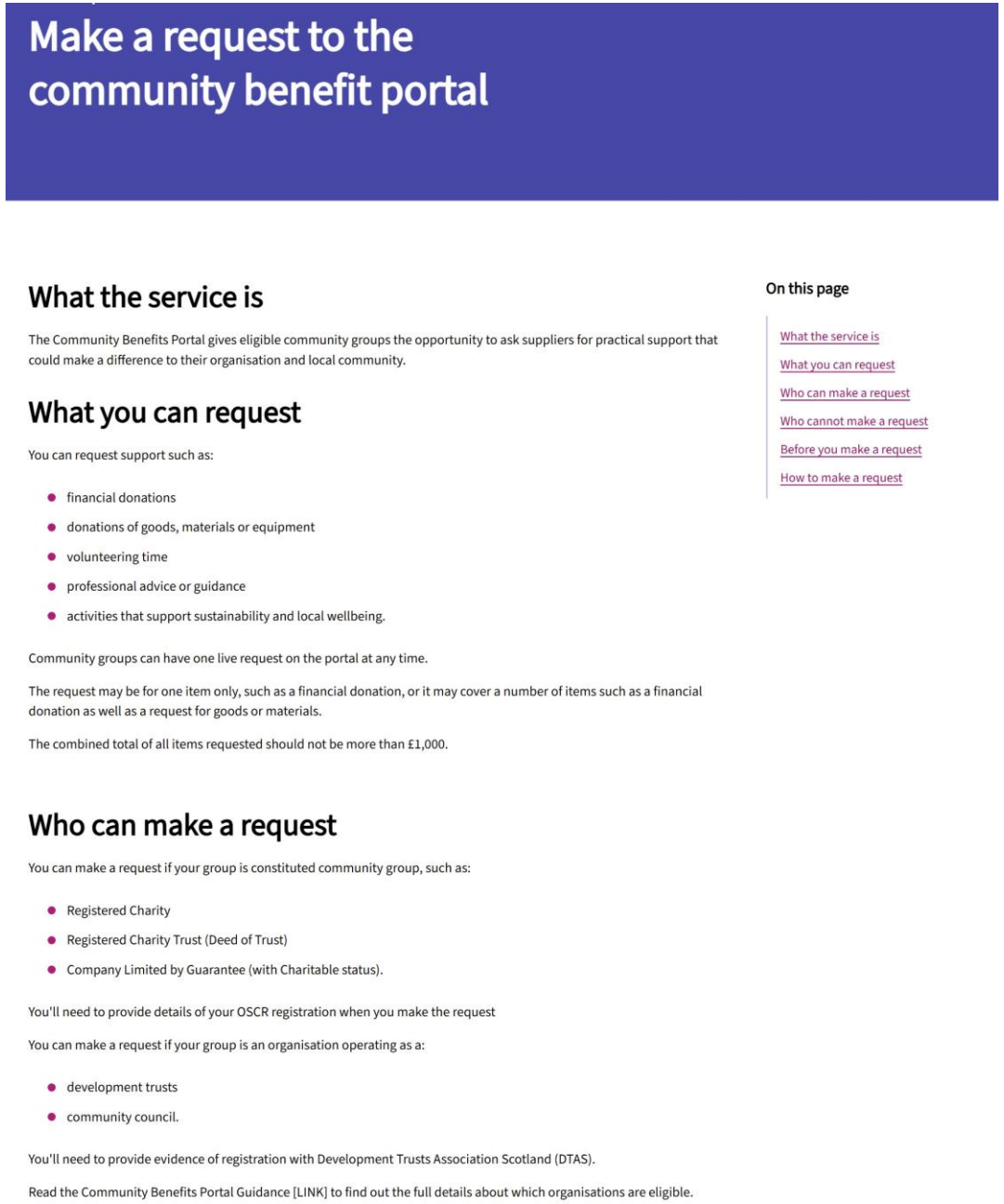
Or

Scan the QR Code Below

Renfrewshire Council's Community Benefits Portal

Michael Moran, Asst Economic Development Manager
(Funding, Contracts & Commercial Development)

Renfrewshire Council



Make a request to the community benefit portal

What the service is

The Community Benefits Portal gives eligible community groups the opportunity to ask suppliers for practical support that could make a difference to their organisation and local community.

What you can request

You can request support such as:

- financial donations
- donations of goods, materials or equipment
- volunteering time
- professional advice or guidance
- activities that support sustainability and local wellbeing.

Community groups can have one live request on the portal at any time.

The request may be for one item only, such as a financial donation, or it may cover a number of items such as a financial donation as well as a request for goods or materials.

The combined total of all items requested should not be more than £1,000.

Who can make a request

You can make a request if your group is constituted community group, such as:

- Registered Charity
- Registered Charity Trust (Deed of Trust)
- Company Limited by Guarantee (with Charitable status).

You'll need to provide details of your OSCR registration when you make the request

You can make a request if your group is an organisation operating as a:

- development trusts
- community council.

You'll need to provide evidence of registration with Development Trusts Association Scotland (DTAS).

Read the Community Benefits Portal Guidance [LINK] to find out the full details about which organisations are eligible.

On this page

What the service is
What you can request
Who can make a request
Who cannot make a request
Before you make a request
How to make a request

Community Benefit Portal

- **What does the portal provide?**

A means to better connect community organisations with suppliers delivering council contracts.

- **What does it offer?**

Greater opportunity to increase benefit within local communities from procurement activity.

- **What Support could be available?**

Financial and non – financial donations, volunteering and professional expertise.

- **Who Can Make a Request?**

Charities, Development Trusts and Community Councils.

Renfrewshire Council

Who cannot make a request

You cannot make a request if you are a:

- individual
- Sole Trader
- Community Interest Companies (CIC)
- Company Limited by Guarantee (without Charitable status), with the exception of Development Trusts
- Company Limited by Shares
- Registered Societies, such as Housing Associations or Credit Unions.

Before you make a request

Please read the Community Benefits Portal Guidance [LINK] before submitting your request.

It explains:

- which organisations are eligible
- what you can and cannot request
- what information and documents you will need
- what happens after you submit your request.

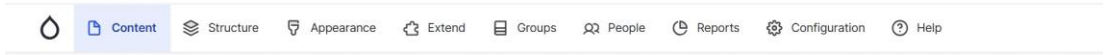
Submitting a request does not guarantee that a supplier will be able to support it.

How to make a request

Apply online

Make a Community Benefit request

If you need help to make a request



How the Process Works

Check Eligibility
Review guidance and confirm criteria are met.

↓

Submit Request
Complete the online application via My Account

↓

Council Officer Review
Request assessed before publication.

↓

Supplier Review
Request published on website allowing suppliers to review and make offers.

↓

Benefit Delivered
Support provided to the community.

↓

Impact Recorded
Good new stories,
impact reports

Renfrewshire Council

Procurement Supply Chain Events

Laura Gillan, Strategic Category Manager - Construction

Renfrewshire Council

Procurement Local Supply Chain Development Plan 2026-2028

Make Opportunities Visible

- Forward Procurement Pipelines
- Prior Information Notices
- Early Supplier Engagement

Make Opportunities Accessible

- Greater use of Quick Quotes
- Publishing Quick Quotes on PCS
- Improve <£25k guidance

Build Local Supplier Capability

- Training
- Meet the Buyer
- SDP Programme support
- Economic Development Partnership working

Building Supplier Capability Through Our Local Supply Chain Development Plan – Upcoming Events

3 December 2026 – Cyber Requirements
8 December 2026 – Community Benefits
19 January 2027 – Preparing a Strong Tender Response
9 February 2027 – Quick Quote Guide
Q4 2026/27 – Twilight Meet the Buyer
March 2027 – Supplier Survey

Supporting local businesses to develop the skills, knowledge and confidence to bid for public sector opportunities.

How to do Business with Renfrewshire Council: Cyber Requirements

When: Thursday 3 December 2026, 10:30am to 12:00pm

https://www.sdpscotland.co.uk/events/how-to-do-business-with-Renfrewshire-council-cyber-requirements-2146/



Helping suppliers understand and meet public sector cyber security requirements covering:

- Cyber Essentials and Cyber Essentials Plus
- Buyer expectations and minimum controls
- Cyber requirements in tenders
- Practical support for SMEs
- Tips for completing cyber questions successfully

How to do Business with Renfrewshire Council: Community Benefits

When: Tuesday 8 December 2026, 2:00pm to 3:30pm

https://www.sdpscotland.co.uk/events/how-to-do-business-with-Renfrewshire-council-community-benefits-2129/

Helping suppliers understand and deliver meaningful community benefits covering:

- Renfrewshire Council's community benefit expectations
- Community Wealth Building priorities
- Examples of successful community benefit outcomes
- Developing realistic and measurable commitments
- How community benefits are assessed and monitored



How to do Business with Renfrewshire Council: Preparing a Strong Tender Response

When: Tuesday 19 January 2027, 2:00pm to 3:30pm

http://www.sdpscotland.co.uk/events/how-to-do-business-with-Renfrewshire-council-preparing-a-strong-tender-response-2151/

Helping suppliers build confidence in responding to Renfrewshire Council tenders by covering:

- Practical guidance using a Renfrewshire Council tender example
- Understanding tender documentation and requirements
- Quality questions, scoring and evaluation processes
- Pricing approaches and demonstrating value
- Common mistakes and how to avoid them



How to do Business with Renfrewshire Council: Quick Quote Guide

When: Tuesday 9 February 2027, 10:30am to 12:00pm

http://www.sdpscotland.co.uk/events/how-to-do-business-with-Renfrewshire-council-quick-quote-guide-2150/

Helping suppliers build confidence in responding to Quick Quote opportunities by covering:

- Practical guidance using a Quick Quote example
- Understanding how Quick Quotes are used within Renfrewshire Council
- Interpreting Quick Quote documentation and requirements
- Structuring responses effectively to meet buyer expectations
- Common pitfalls and how to avoid them



Twilight Meet the Buyer

Helping local businesses connect with buyers and prepare for future opportunities by providing:

- Direct access to Council buyers and service teams
- Information on upcoming contract opportunities
- Support from Public Contracts Scotland and the Supplier Development Programme
- Networking opportunities with local businesses and stakeholders
- Practical advice to help suppliers compete for public sector contracts



TBC Q4 2026/27

Supplier Engagement Survey

Launching March 2027

The survey will:

- Gather feedback from suppliers
- Identify barriers to participation
- Measure progress of the Local Supply Chain Development Plan
- Shape future supplier support and engagement activity



Future Meet the Buyer Events

On your laptop or mobile phone, please open Mentimeter (www.mentimeter.com) and enter the access code or scan the QR code on the screen.

Question:

What would make future Meet the Buyer events more useful for your business? Are there particular topics, opportunities, procurement processes, upcoming projects or support areas you would like us to cover?

Access Code: 8977 7300

Supporting Local Businesses in Renfrewshire

Colette Saez
Assistant Economic Development Manager
Renfrewshire Council

Renfrewshire Council

Helping Renfrewshire Businesses Grow & Thrive

Renfrewshire Council is committed to supporting local enterprise.

Whether you are planning to grow, invest, or improve business performance, a range of funding, advice and specialist support is available.

Renfrewshire Council

Practical Support

Business challenges:	How we can help:
Rising costs	Funding for growth projects
Recruitment and skills gaps	Productivity and efficiency support
Economic uncertainty	Cost reduction opportunities
Digital transformation	Specialist business advice
Sustainability pressures	Net Zero support
Winning new customers	Access to new market opportunities

One conversation can unlock support that helps your business grow

Business Growth Support

Support includes:

One-to-one business advice

Growth planning

Market development support

Innovation support

Access to specialist expertise

Tailored action planning

Every business is different

Our support is tailored to your ambitions and growth plans

Funding to Support Growth

Business Development Grant - provides up to 50% of project costs up to £10,000

Can support:

Capital equipment

Innovation projects

Digital systems

Property improvements or expansion

Export development

Exhibition costs

.

Net Zero Support

Reduce Costs • Improve Efficiency • Stay Competitive

Support Available:

Free Carbon Baseline Assessment

Energy efficiency advice

Net Zero Grant support of up to £10,000

Specialist workshops and events

Access to expert support

Why It Matters

Reduce operating costs

Improve competitiveness

Meet customer expectations

Prepare for future opportunities

Expert Support When You Need It

Access specialist expertise without the cost of employing it in-house:

Specialist consultancy support

Expert business advice

Finance and funding guidance

Marketing support

Market intelligence and research

Tendering and procurement advice

Renfrewshire Supplier Growth Accelerator

Practical procurement and tendering support

Expert-led workshops and masterclasses

Peer networking and business growth insight

Features the Renfrewshire Tender Challenge (hands-on exercise)

Why Take Part?

Win more contracts

Build bidding confidence

Grow your business

Act Now

Demand has been strong, with a waiting list already open for Cohort 2

Have a Project, Challenge or Ambition?

Whether you're looking to:

Increase capacity

Invest in equipment

Improve productivity

Reduce operating cots

Explore new markets

Prepare for future contract opportunities

Understand your current emissions

Talk To Us Before You Leave Today

You don't need a completed application

You just need an idea worth exploring

Start the Conversation

Come and speak to the team today about:

Growth plans

Funding opportunities

Net Zero support

Business challenges

Future investment

Telephone:

0141 530 2406

Email: renfrewshire@bgateway.com

Websites

www.renfrewshire.gov.uk/business-and-licensing/business/business-support

www.bgateway.com/local-offices/renfrewshire/local-support

Closing Remarks

Renfrewshire Council

Event Feedback

www.menti.com

Enter the code **797 22302**

Or

Scan the QR Code

Please visit our Exhibition Stands and PCS Support Station

Thank you!

Renfrewshire Council