

Gary Clark, Estate Director
Ingliston Estate and Country Club
Melding Hospitality with Ecological Responsibility

Steps to Net Zero for Business



INGLISTON: OUR VISION, STRATEGY & KEY OBJECTIVES

OUR VISION

CONTINUE TO BE RENFREWSHIRE'S PREMIER DESTINATION PROVIDING A FIRST CLASS EXPERIENCE IN ALL THE WE DO

OUR STRATEGY

DEVELOPING OUR CURRENT MARKET, AND OUR PEOPLE FOR CONTINUED PLANNED GROWTH SHORT TO MEDIUM TERM PLANNING INCLUDING

Additional food Additional sustainability Addition of investment to Retail (creation of fruit swimming pool **Grand Marquee** orchard+ more poly Centre Increase our and Spa tunnels, bee hives to 750 persons Addition of Increase to sustainability 10 luxury 55 bedrooms and renewable apartments credentials

And longer terms looking at how we can work with the **UNESCO Roman Fort** (a story for later...)





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KEY OBJECTIVES



GROW OUR PEOPLE
AND OUR TEAMS
CONTINUING OUR
EMPLOYER OF
CHOICE
POSITIONING



CONTINUE TO
CREATE WEALTH
GENERATION AND
OPPORTUNITIES FOR
INGLISTON AND
THOSE AROUND US



TO WIDEN OUR
AUDIENCE AND
OUR OFFERING
DELIVERING QUALITY
AND EXCELLENCE IN
ALL WE DO



NOT ONLY MOVE WITH
THE TIMES...BUT
MOSTLY BE AHEAD OF
THEM... INNOVATING
AND MAKING THEM
OUR OWN!





SUSTAINABILITY & ENVIRONMENT

- Most of our vegetables and herbs are grown on-site in our gardens and polytunnels
- All flowers used within our estate are grown on-site
- Fish served on seasonal menus are from sustainable fish stocks
- **EV charging points** for electric vehicles
- State-of-the-art solar panels to generate our own electricity
- All waste is recycled, with food waste turned into compost to feed back into our gardens
- Purpose-built on-site laundry reducing our carbon footprint. Features optimized water consumption, energy efficient machines and no harmful chemicals
- Beehive sanctuary producing our own honey





















INGLISTON- WHAT WE DO







INGLISTON- WORKING WITH OTHERS

PARTNERSHIPS

We're delighted to work key partners:

LOCALLY













PLUS OUR SUPPLIERS AND LOCAL SPORTS TEAMS AND COMMUNITY

CHARITY SUPPORT PARTNER













OUR PEOPLE: CREATING CAREERS, DEVELOPING TALENT

- **Investment** in our people is so important
- Fantastic team of people working across housekeeping, groundskeeping, stables, restaurant, events, admin and management
- We employ 150 people from Renfrewshire and the surrounding areas
- We believe in career progression and encourage staff to move into other roles within the Estate
- Flexibility in hours, seasonal options and roles
- Uniforms, staff discounts and more...
- Full training ensures the highest level of customer service at Ingliston





If your staff are happy, they are appreciated, treated well, well trained and recognised then you have a business where customers return and return again.





STAYING AT INGLISTON

- **Boutique Hotel** with 32 contemporary en-suite rooms
- Designed by celebrity Interior Designer John Amabile
- **14 Luxury Lodges** sleeping between 4 6 guests. with lodges equipped with Hot Tubs and Saunas
- Luxury family RV touring park with pitches for all sizes of RVs and luxury on-site facilities
- Lodgings for up to guests at full capacity for 300 – 328 persons per night









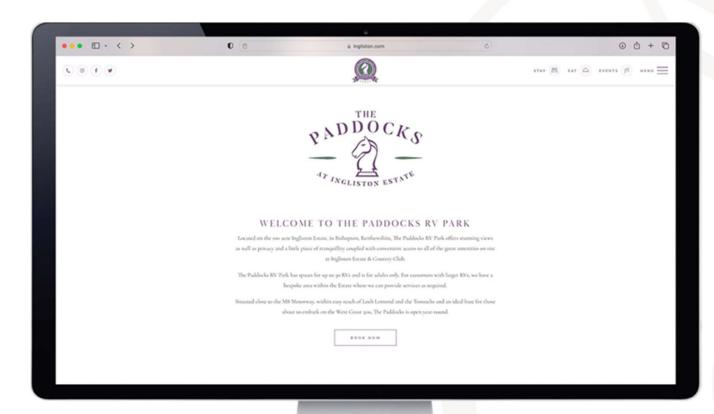






THE PADDOCKS RV PARK

- New luxury RV park with state-of-the-art facilities
- Family friendly designed to attract a new type of visitor and tourist to Ingliston and the local area
- Can host up to 30 large RV vehicles of various sizes
- Bespoke space and services for larger private trailers
- Increasing staff numbers with new park team members
- New opportunities for Renfrewshire and surrounding areas







PALOMINO'S RESTAURANT

- Award-winning restaurant
- Offering high quality Scottish Italian dishes and quality seafood
- The freshest ingredients primarily sourced from local suppliers within Renfrewshire and from our own gardens and greenhouses
- Season designed by head chef
 Barry McGrory
- al menus, Various menus available for every budget including family specials, lunch menus, fixed price menus and full a la carte

















EQUESTRIAN EXCELLENCE

- Purpose-built equestrian arena
- Premium **stable housing** for xx horses
- International clients from countries including
 Dubai and the USA, bringing tourism
 from other countries to Renfrewshire
- 7 staff offering the highest standards of care and attention to our horses
- Livery services
- 112 acres of fields for horses to roam freely
- Pony rides for children
- Custom horse and cart available for weddings
- Dedicated space for competitions, shows and training – bringing additional visitors to the local area.

















EVENTS AT INGLISTON

- Three purpose-built events spaces –
 Connemara Suite, Salerno Suite and
 our 500 capacity Grand Marquee
- Flexible spaces can host events from 10 people up to 500 people
- Perfect for various events including weddings, celebrations, charity fundraisers, awards ceremonies and more
- Focus on capturing the larger conference market bringing accommodation partnerships to other Renfrewshire hotels and increase business to our suppliers.
- Grand Marquee events for 2023 include international artists, attracting a large audience into Renfrewshire

















INGLISTON- WHAT'S NEXT?

GROWTH & DEVELOPMENT

ATTRACT PEOPLE HERE AS A DESTINATION... GROWTH FOR RENFREWSHIRE AND OUR ECONOMY PROUD TO BE A CORE PART OF OUR COMMUNITY AND TO WATCH IT FLOURISH

REMINDER OF OUR KEY OBJECTIVES

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